



Banchi Outdoor Adventures  
P.O. Box 9237  
Trenton NJ 08650  
800-769-9660 or joe@banchi.com

July 14, 2014

**KILLINGTON, VERMONT & KILLINGTON RESORT**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** Killington, VT, Inn at the Six Mountains or  
Mt. Green Resort in Killington Village

**TRIP DATES:** December 12-14, 2014

**NUMBER IN-GROUP:** 2+ persons

**TRANSPORTATION:** Roundtrip Motorcoach Transportation (VCR & Lavatory Equipped)  
Based on 40 paying people

**LODGING:** 2 Nights Lodging at Inn at the Six Mountains (hotel) or  
Mt. Green Resort (condos) Killington Village, December 12, 13, 2014

**TICKETS:** 2 day Killington all area lift for Saturday & Sunday, December 13, 14,  
2014, Ages 6-12 deduct \$10/day for lifts from package rate.

**MEALS:** Breakfast daily at the Inn at the Six Mountains

**RENTALS:** 2 day ski or snowboard: \$tba

**LESSONS:** 1 day \$TBA

**TRANSFERS:** Free to mountain, small charge for evening

**PRICING:** **LODGING OPTIONS: All Prices per person**  
**Program includes: 2 nights lodging, 2 day lift ticket, RT Motor  
Coach Transportation, breakfast daily (at the Inn at Six Mountains)  
all taxes and services of Banchi Outdoor staff**  
**Inn at the Six Mountains**  
Single: \$449, Double: \$299, Triple: \$279, Quad: \$259  
**Mt. Green Resort Building I-II**  
1bdm: 1/\$539, 2/\$339, 3/\$289, 4/\$259  
2bdm: 2/\$459, 3/\$349, 4/\$299, 5/\$279, 6/\$259  
3bdm: 4/\$389, 5/\$339, 6/\$319, 7/\$299, 8/\$279  
**Mt. Green Resort Building III**  
1bdm: 1/\$589, 2/\$369, 3/\$309, 4/\$269  
2bdm: 2/\$509, 3/\$369, 4/\$319, 5/\$299, 6/\$269  
3bdm: 4/\$469, 5/\$369, 6/\$329, 7/\$299, 8/\$289

All rates are per person.

**DETAILS: The Inn of the Six Mountains**

The Inn is located on the Killington Mountain Road approx. 1 mile from the lifts at Snow Shed and Rams Head. Hotel rooms with either 1 king or 2 double beds offer private bath, coffee maker and convenience refrigerator. Enjoy the hot tubs or refresh with a dip in our indoor pool. Then make the mountain your playground with skiing, hiking, snowboarding, boating, snowmobiling, biking, and many other recreational activities available throughout the year. End the day with a warm soak in one of our hot tubs, guaranteed to relax sore muscles. Then, warm yourself by the fire or enjoy a drink with friends at Cedars Lounge. The Inn is a short shuttle transfer to Killington Resort and walking distance to shops, restaurants and bars, great for your day or night time entertainment.

**Mt. Green** Condos are located in Killington Village a short shuttle ride or walk to the lifts located at the Snowshed base lodge. Each condo unit has a fireplace, color cable TV/VCR, full kitchen and common area washer/dryer. Your stay includes a private Health Club membership with indoor heated pool, 2 hot tubs, sauna, steamroom and complete workout facilities, racquetball court.

**Killington** offers skiing and snowboarding on 200 slopes and trails, great cruising terrain, tree and bump skiing covered by 72% snowmaking offering great conditions. Killington features 3 halfpipes, 2 snowboard parks and 6 alpine parks. There are 32 lifts and tows, including 3 gondolas access the 1200 acres of skiable terrain covered by Killington's high-powered snowmaking. A short walk or free shuttle ride to the mountain, there is a small charge for town shuttle to nightlife with numerous restaurants, shops and bars.

**PAYMENT/CANCELLATION POLICIES:** An initial deposit of \$100 per person is required between now and November 1, 2014. Final payment is due November 23, 2014. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for items left on the coach.

Above rate is based upon present market conditions, and are subject to fuel surcharge.

**Checks should be made payable and to sent Banchi Outdoor Adventures, PO Box 9237, Trenton, NJ 08650.**

**SECURITY DEPOSITS**

Each room will need to put a credit card down upon check in. The lodging company has total discretion in charging for damage. Banchi Outdoor Adventures has no ability to reverse a charge levied by the lodging company. Banchi Outdoor Adventures will act on the group's behalf to minimize any damage bills and to monitor damage charged versus damage reported at check in. Be aware, some damages are not apparent until the cleaning people have gone through the unit to clean, make beds, change linen, etc. Upon arrival, a damage report form must be filled out for each unit. Upon departure, it is the group leader's responsibility to do a "walk-through" with an employee of Banchi Outdoor Adventures, or the property Management Company.

**CREDIT CARD PAYMENTS**

Visa, MasterCard, American Express and Discover are accepted. If a participant chooses to pay their initial deposit by credit card, the cash price will apply. If a participant chooses to pay their final trip balance, or entire

trip amount on credit card, the price will be 3% higher than the cash price. The cash price can be paid by check, personal money order or certified checks.

Sincerely yours,

Joe Ferrara  
President

*We recommend travel insurance to protect against any unforeseen occurrences.*

**Note: Price based upon availability at time of deposit**

**VISIT US ONLINE AT [WWW.BANCHL.COM](http://WWW.BANCHL.COM)**

**KNOW THE CODE – Skier/Snowboarder Safety:**

“Your Responsibility Code” was established in 1966 by the National Ski Areas Association as a code of ethics for all skiers & riders on the mountain. Ultimately safe skiing and snowboarding on the mountain is each person’s responsibility. Following “Your Responsibility Code” will help all skiers and snowboarders have a safer mountain experience.

**Your Responsibility Code**

Always stay in control, and be able to stop or avoid other people or objects. Part of your responsibility, as a skier/snowboarder is to be in control at all times on the slopes. Be aware of your speed and the speed of those around you to maintain safe skiing on the slopes.

People ahead you have the right of way. It is your responsibility to avoid them. When approaching other skiers and snowboarders on the slopes, remain a clear distance from them when passing. Watch for skiers making quick turns to the right and left in front of you. Keep distance from the skier or snowboarder in front of you to allow for enough room to stop or swerve if they make a sudden turn or stop.

You must not stop where you obstruct a trail, or are not visible from above. If you need to take a rest or wait for friends on the slopes, select a spot on the trail where you can be clearly seen by someone approaching from above. Do not stop in the middle of a trail—move to the side.

Whenever starting downhill or merging into a trail look uphill and yield to others. Keep an eye out for skiers up the hill as you enter a trail. It is your responsibility to make sure the trail is clear before entering or beginning again.

Always use devices to help prevent runaway equipment. Safety straps and ski stops are required to make sure a lost ski or snowboard does not injure another skier.

Observe all posted signs and warnings. Keep off closed trails and out of all closed areas. Obey the closed trail signs. Trails are closed due to avalanche danger, unstable conditions or exposed rocks and terrain.

Prior to using any lift, you must have knowledge and the ability to load, ride and unload safely. Stay within your ability and board lifts carefully and safely. Ask lift operators for help if unsure about loading and unloading procedures.



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July 30, 2014

**QUEBEC CITY, CANADA NEW YEARS SPECIAL PROGRAM**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** Quebec City, CN, Loews le Concorde Hotel

**TRIP DATES:** December 29 to January 1, 2015

**NUMBER IN GROUP:** Based on 2+ ppl

**TRANSPORTATION:** Round-trip Motor coach Transportation (VCR/DVD & Lavatory Equipped), includes driver lodging, but **not** gratuity. Transportation based on 40 paying persons. Group will use their coach for transportation shuttle to Mt. St. Anne or Stoneham Resorts daily.

**LODGING** 3 Nights hotel lodging at the Quebec City Loews le Concorde Hotel, December 29, 30, 31, 2014

**TICKETS:** 2 day Interchangeable all area lifts for Mt. St. Anne Resort, Stoneham, December 30, 31, 2014. No lift ticket deduct \$90 from package.

**PRICING:** **Program includes RTMC transportation, 3 night's hotel lodging, 2-day lift ticket, all taxes and services**  
**December 29 to January 1, 2015**  
Single \$779, Double \$559, Triple \$499, Quad \$459 per person  
(1) Free trip for every (20) paid, all prices are per person

**Proof of US citizenship – For travel to Canada, US citizens should have one of the following for proof of US citizenship:**

- 1 Valid US passport**
- 2 Non US citizens should check with their country's consulate for travel document requirements.**

**PAYMENT/CANCELLATION/POLICIES:** An initial group deposit of \$500 is required within (14) days to confirm your reservation. An initial deposit of \$100 per person is required on or about November 1, 2014. Final payment & room list are due (30) days prior to arrival. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

**PAYMENT/CANCELLATION/POLICIES:** Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund.

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### **QUEBEC CITY:**

**Loews Le Concorde** - centrally located on Grande Allee' close to nightspots and eateries and a short walk to the "Old Walled City". This 4 star hotel offers 400+ spacious rooms all with a view of the magnificent St Lawrence River.

Guestrooms with individual climate control, minibar, remote control color TV, hairdryer, radio, wake-up service, in-room movies.

Full health club with modern exercise equipment, sauna and Jacuzzi.

Indoor parking with valet service.

Room service from 6:30am - 11:30pm

Dining facilities include: L'Astra; Quebec City's unique rooftop revolving restaurant, Le Café' for breakfast, Bar-Sur-Le-Cap for cocktails and bistro cuisine in the evening.

**Monte Sainte Anne:** Offers almost 2000 vertical feet of skiing & riding on over 60 slopes & trails served by 12 lifts including an 8-passenger high-speed gondola. Snowmaking covers 85% of the area, the longest trail is 3 1/2 miles, and the Snowboard Park will offer something for every level of rider.

**Stoneham:** Offers 1360 vertical feet of skiing & riding on 36 slopes and trails served by 9 lifts and access to four terrain parks. Snowmaking covers almost 905 of the area, trails are 20% green, 23% blue, 40% black and 18% double black, terrain parks include one-kilometer boarder-cross course, 1 super half pie with 17 foot walls, 15 rails, 10 table tops and a junior park.

### **SECURITY DEPOSITS**

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### **CREDIT CARD PAYMENTS**

Visa, MasterCard, American Express and Discover are accepted. If a participant chooses to pay their initial deposit by credit card, the cash price will apply. If a participant chooses to pay their final trip balance, or entire trip amount on credit card, the price will be 3% higher than the cash discount price. The cash price can be paid by check, personal money order or certified checks.

Sincerely yours,

Joe Ferrara  
President

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Authorized signature for group  
Please sign and return with your group deposit

Date

*We recommend travel insurance to protect against any unforeseen circumstances.*

**Note: Price based upon availability at time of deposit.**

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**Your Responsibility Code**

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People ahead you have the right of way. It is your responsibility to avoid them. When approaching other skiers and snowboarders on the slopes, remain a clear distance from them when passing. Watch for skiers making quick turns to the right and left in front of you. Keep distance from the skier or snowboarder in front of you to allow for enough room to stop or swerve if they make a sudden turn or stop.

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Prior to using any lift, you must have knowledge and the ability to load, ride and unload safely. Stay within your ability and board lifts carefully and safely. Ask lift operators for help if unsure about loading and unloading procedures.



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May 28, 2014

**OKEMO MOUNTAIN RESORT**  
**THE POINTE HOTEL, LUDLOW, VT**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** The Pointe Hotel & Okemo, VT

**TRIP DATES:** January 9-11, 2015

**NUMBER IN GROUP:** Based on 42+ ppl

**TRANSPORTATION:** 55 Passenger Round-trip Motor coach Transportation (VCR/DVD & Lavatory Equipped), includes driver lodging, does not include gratuity. Group will use their coach for transportation to shuttle to Okemo Mountain from the Pointe Hotel.

**LODGING:** 2 Nights lodging at the The Pointe Hotel, January 9, 10, 2015

**MEALS:** Full breakfast daily, dinner Saturday night at the Pointe

**TICKETS:** 2 day all area lift for Okemo Resort, January 10, 11, 2015, non skier deduct \$75, one day deduct \$25.

**RENTAL:** 2 day ski or snowboard \$60, must be pre-ordered for this rate

**LESSON:** 1 ½ hour group lesson \$44, must be pre-ordered for this rate

**TRANSFERS:** Group will use their coach for transportation to shuttle to Okemo Mountain.

**PRICING:** **Program includes RT Transportation, 2 night lodging at the Pointe Hotel, breakfast daily, dinner Saturday night, 2 day all area lift pass for Okemo resort, services of on sight staff and taxes.**  
**All rates are per person:**  
Quad: \$339 per person  
Triple: \$359 per person  
Double: \$399 per person  
Single: \$529 per person  
**Children ages 6-12 deduct \$20 & 13-18 deduct \$15 from the above package rates.**  
All prices are per person, based upon availability at the time of deposit, space is limited.

**PAYMENT/CANCELLATION POLICIES:** An initial deposit of \$100 per person is required between now and November 7, 2014. Final payment is due December 9, 2014. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

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### **DETAILS**

The Pointe Hotel offers spacious accommodations featuring the finest modern conveniences such as high-speed wireless Internet access and cable TV with premium channels. That's what you can expect from our vacationer-friendly Ludlow, Vermont resort-style hotel. The Pointe is a **SMOKE FREE** Resort!

Rooms include: 2 Queen Beds or 1 King Bed , Cable TV w/Premium Channels , High-Speed Wireless Internet Access , Multi-Line Phone , Voice Mail , Refrigerator , Complimentary Toiletries , Hairdryer, Coffee/Tea Maker, Clock Radio , Iron & Ironing Board , Electronic/Magnetic Keys , Complimentary Local Calls , Blackout Drapes.

**Fitness Center & Indoor Pool.** Finding time to workout while away from home can be a challenge. Our inviting indoor pool and hot tub beckons those who seek to relax after a day on the ski slopes or golf course.

#### **Okemo Mountain:**

##### Slopes & Trails

632 acres of terrain, 119 slopes, trails and glades ● Novice 32% ■ Intermediate 36%

◆ Advanced and ♣ Expert 32%

Vertical Drop: 2,200 feet (highest in Southern VT), Base Elevation: 1,144 feet, Summit Elevation: 3,344 feet

Longest trail: 4 1/2 miles (Mountain Road) Five Mountain Areas including the Jackson Gore Peak, Solitude Peak, South Face, Glades Peak and South Ridge area.

Lifts 18, including 9 quad chairs (5 highspeed detachable quads), 3 triple chairs and 6 surface lifts

Uphill Capacity = 31,250 skiers/riders per hour

Hours 8:00 am to 4:00 pm - Weekends & Holiday Periods

9:00 am to 4:00 pm - Monday through Friday, non-holiday



Snowmaking

95% of all terrain (570 acres)

Terrain Features

Two Super Pipes (expertly cut and maintained by a Zaugg)

Mini Halfpipe (for kids and beginners)

The Zone Jib Park

Nor'Easter Terrain Park

Blind Faith Boarder Cross Park

Hot Dog Hill Terrain Park (beginner Park)

Sincerely yours,

Joe Ferrara  
President

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Authorized signature for group  
Please sign and return with your group deposit

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Date

*We highly recommend travel insurance to help protect you from unforeseen circumstances.*

**NOTE: All prices are based on availability at the time of deposit.**

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May 28, 2014

**STOWE MOUNTAIN & THE COMMODORES INN PROPOSAL**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** Stowe, VT

**TRIP DATES:** January 16-18, 2015 – MLK Holiday Special

**NUMBER IN GROUP:** Based on 2+ ppl

**TRANSPORTATION:** Round-trip Motor coach Transportation (VCR & Lavatory Equipped)  
Based on 40 ppl. Group will use their coach for transportation to shuttle to Stowe or free town shuttle.

**LODGING** 2 Nights lodging at the Commodores Inn Stowe, January 16, 17, 2015

**MEALS:** Full Vermont Style Breakfast Buffet Daily, Buffet Dinner Saturday night

**TICKETS:** 2 day all area lift for Stowe Mountain Resort, Saturday & Sunday, January 17, 18, 2015. No lift ticket deduct \$70.

**RENTALS:** 2 day Ski or snowboard: \$tba, 2 day helmet rental \$tba

**LESSONS:** 90 minutes \$45/day

**TRANSFERS:** Group bus or town shuttle to the mountain

**PRICING:** **Program includes RT Transportation, 2 night lodging at the Commodores Inn Hotel, breakfast daily, dinner Saturday night, 2 day all area lift pass for Stowe, services of on sight staff and taxes.**  
Single: \$449 per person  
Double: \$379 per person  
Triple: \$339 per person  
Quad: \$309 per person  
**Families & Parents would pay the single or double rate & children ages 6-12 staying with parents will receive round trip motor coach transportation, breakfast daily, dinner Saturday night & 2 day all area Stowe lift passes, price per persons: Ages 6-12 \$199. Ages 13-17 deduct \$10 from above adult rate.**  
All prices are per person, based upon availability at the time of deposit, space is limited.

**DETAILS:** *The Commodores Inn* invites you to enjoy the comfortable lodging and fine food and drink on their tranquil 30-acre setting. Just down the road, the village of Stowe offers a variety of activities for all, including hiking, biking, skiing and snowboarding. On their 3-acre pond, ice-skating is available day and night. Some rooms are equipped with refrigerators. Coffee service is available in the lobby 24 hours a day. One King or two Queen beds adjoining available color cable TV Telephones. Bask in the tropical warmth of their new indoor heated pool. Fireside living room with wide screen TV & VCR. Fitness Room with 2 large Jacuzzis, 2 saunas and exercise equipment and quiet reading and games room. When the sun is over the yardarm and sports lounge. Stowe, VT is the Eastern hub of winter sports. Whether you prefer to alpine ski, snowboard, or cross-country ski, Stowe has all there is to offer for your mountain oriented activities. For those who do not wish to hurl themselves off of a mountain at high speeds, the village offers a variety of shopping, sleigh rides, snowshoeing, ice skating, sledding, snowmobile and more! *Stowe* is a Northern pleasure built for skiing, snowboarding and cross-country skiing. Mount Mansfield & Spruce Peak, *Stowe's* two magnificent areas, form a grand panorama, offering an arena of beauty and fun. *Stowe's* bounty of natural snow (average of 21 feet over the past 40 years), open glades, never ending fall line and spectacular twin summits offer Vermont's highest peak at 4,395'. *Stowe* offers 48 of the longest trails in New England, 73% of the terrain is covered with snowmaking, 2,360' of vertical, the legendary "Front Four", 11 lifts, including a high speed eight passenger gondola.

**PAYMENT/CANCELLATION/POLICIES:** An initial deposit of \$100 per person is required NOW thru December 16, 2014. Final payment is due December 16, 2014. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

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Sincerely yours,

Joe Ferrara  
President

***We highly recommend travel insurance to help protect you from unforeseen circumstances.***

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800-769-9660 or joe@banchi.com

July 2014

**KILLINGTON, VERMONT & KILLINGTON RESORT**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** Killington, VT, Inn at the Six Mountains or  
Mt. Green Resort in Killington Village

**TRIP DATES:** January 23-25, 2015

**NUMBER IN-GROUP:** 1+ persons

**TRANSPORTATION:** Roundtrip Motorcoach Transportation (VCR & Lavatory Equipped)  
Based on 40 paying people

**LODGING:** 2 Nights Lodging at Inn at the Six Mountains (hotel) or  
Mt. Green Resort (condos) Killington Village, January 23, 24, 2015

**TICKETS:** 2 day Killington all area lift for Saturday & Sunday, Jan. 24, 25, 2015,  
Ages 6-12 deduct \$10/day for lifts from package rate.

**MEALS:** Breakfast daily at the Inn at the Six Mountains

**RENTALS:** 2 day ski or snowboard: \$70

**LESSONS:** 1 day \$TBA

**TRANSFERS:** Free to mountain, small charge for evening

**PRICING:** **LODGING OPTIONS: All Prices per person**  
**Program includes: 2 nights lodging, 2 day lift ticket, RT Motor  
Coach Transportation, breakfast daily (at the Inn at Six Mountains)  
all taxes and services of Banchi Outdoor staff**  
**Inn at the Six Mountains**  
Single: \$569, Double: \$399, Triple: \$349, Quad: \$329  
**Mt. Green Resort Building I-II**  
1bdm: 1/\$799, 2/\$479, 3/\$389, 4/\$349  
2bdm: 2/\$699, 3/\$499, 4/\$419, 5/\$369, 6/\$349  
All rates are per person.

**DETAILS: The Inn of the Six Mountains**

The Inn is located on the Killington Mountain Road approx. 1 mile from the lifts at Snow Shed and Rams Head. Hotel rooms with either 1 king or 2 double beds offer private bath, coffee maker and convenience refrigerator. Enjoy the hotubs or refresh with a dip in our indoor pool. Then make the mountain your playground with skiing, hiking, snowboarding, boating, snowmobiling, biking, and many other recreational activities available throughout the year. End the day with a warm soak in one of our hot tubs, guaranteed to relax sore muscles. Then, warm yourself by the fire or enjoy a drink with friends at Cedars Lounge. The Inn is a short shuttle transfer to Killington Resort and walking distance to shops, restaurants and bars, great for your day or night time entertainment.

**Mt. Green** Condos are located in Killington Village a short shuttle ride or walk to the lifts located at the Snowshed base lodge. Each condo unit has a fireplace, color cable TV/VCR, full kitchen and common area washer/dryer. Your stay includes a private Health Club membership with indoor heated pool, 2 hot tubs, sauna, steamroom and complete workout facilities, racquetball court.

**Killington** offers skiing and snowboarding on 200 slopes and trails, great cruising terrain, tree and bump skiing covered by 72% snowmaking offering great conditions. Killington features 3 halfpipes, 2 snowboard parks and 6 alpine parks. There are 32 lifts and tows, including 3 gondolas access the 1200 acres of skiable terrain covered by Killington's high-powered snowmaking. A short walk or free shuttle ride to the mountain, there is a small charge for town shuttle to nightlife with numerous restaurants, shops and bars.

**PAYMENT/CANCELLATION POLICIES:** An initial deposit of \$100 per person is required between now and January 10, 2014. Final payment is due February 7, 2014. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for items left on the coach.

Above rate is based upon present market conditions, and are subject to fuel surcharge.

**Checks should be made payable and to sent Banchi Outdoor Adventures, PO Box 9237, Trenton, NJ 08650.**

**SECURITY DEPOSITS**

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**CREDIT CARD PAYMENTS**

Visa, MasterCard, American Express and Discover are accepted. If a participant chooses to pay their initial deposit by credit card, the cash price will apply. If a participant chooses to pay their final trip balance, or entire trip amount on credit card, the price will be 3% higher than the cash price. The cash price can be paid by check, personal money order or certified checks.

Sincerely yours,

Joe Ferrara  
President

*We recommend travel insurance to protect against any unforeseen occurrences.*

**Note: Price based upon availability at time of deposit**

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May 28, 2014

**WHITEFACE - LAKE PLACID & THE NORTHWOODS INN PROPOSAL**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** Northwood's Inn Lake Placid, New York

**TRIP DATES:** February 6-8, 2015

**NUMBER IN GROUP:** Based on 2+ ppl

**TRANSPORTATION:** Round-trip Motor coach Transportation (VCR & Lavatory Equipped)  
Based on 40 ppl. Group will use their coach for transportation to shuttle to Whiteface or free town shuttle.

**LODGING:** 2 Nights hotel lodging Northwood's Inn Lake Placid, NY, February 6, 7, 2015

**MEALS:** Hot breakfast buffet daily

**TICKETS:** 2 day all area lift Whiteface & Gore Mountains Saturday – Sunday, February 7, 8, 2015. No lift deduct \$70.

**RENTALS:** (Optional) 2 day Ski or Snowboard: \$6tba, includes helmet rental

**LESSONS:** (Optional) 1 day: \$35

**TRANSFERS:** Shuttle with GROUP bus to mountain or Free Lake Placid Village Shuttle

**PRICING:** **Program includes: RTMC transportation, 2 nights lodging, 2 day lift ticket, breakfast daily, all taxes and services of Banchi Outdoor staff**  
**All rates are per person:**  
Quad: \$289 per person  
Triple: \$319 per person  
Double: \$369 per person  
Single: \$519 per person  
**Parents would pay the single or double occupancy rate for the package, Children ages 7-12 & 13-17 staying with parents will receive round trip motor coach transportation, breakfast daily, & 2 day all area Whiteface lift passes, price per persons: Ages 7-12 \$179, ages 13-17 \$189**  
All prices are per person, based upon availability at the time of deposit, space is limited.



**DETAILS: The Northwood's Inn Hotel** in Lake Placid has all the charm of an Adirondack Great Camp with the convenience of a Main Street location. Walk to everything - including the Olympic Arena and quaint Main Street shops. The Northwood's Inn is conveniently located in the center of downtown Lake Placid. Enjoy the quaint Main Street shopping or visit the Olympic Arena.

After a day of exploring Lake Placid relax in an authentic Adirondack log Cabin Lounge. The Cabin offers a full bar, wood burning fireplace, overstuffed couches, pool, darts and our signature smoke-snorting elk.

Northern Lights Pavilion, Lake Placid most unique eatery with an Authentic Adirondack Woodland Setting with Waterfall and fireplace surrounded by Animals in a Mural by internationally known artist, Lynn Zuliani.

**Whiteface Mountain:** host of the 1932 & 1980 Winter Olympic offers the greatest vertical drop in the East, 3,430 feet. Whiteface features 85 trails, accessed by 11 lifts including 1 gondola. 44% expert, 36% intermediate and 20% beginner, 98% of the area is covered with snowmaking. Ride the Cloud-splitter Gondola, New High Speed Quad, and Gladded Areas & Terrain Park!

**Lookout Mountain opened in 2009, with a new triple chair accessed from the Easy Street trail, 2 new trails (intermediate trail meandering toward Kids Kampus and expert trail running parallel to the lift) 2,200 vertical feet, more Glades will open for the season.**

**PAYMENT/CANCELLATION POLICIES:** An initial deposit of \$100 per person is required between now and December 6, 2014. Final payment is due January 6, 2015. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

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July 2014

**THE SUGARBUSH INN & SUGARBUSH, VERMONT QUOTE**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** SUGARBUSH, VT

**TRIP DATES:** February 20-22, 2015

**NUMBER IN GROUP:** Based on 2+ ppl

**TRANSPORTATION:** Round-trip Motor coach Transportation (VCR & Lavatory Equipped)  
Based on 40 ppl.

**LODGING:** 2 Nights lodging Sugarbush Inn, February 20, 21, 2015

**MEALS:** Hot breakfast buffet daily, February 21, 22, 2015

**TICKETS:** 2 day all area lift for Sugarbush Resort, February 21, 22, 2015

**LESSON & RENTALS:** 2 Day ski rental \$TBA, 2 Day snowboard rental \$TBA  
2 Day lesson \$TBA

**TRANSFERS:** We will use group's bus for transfers or free resort shuttle

**PRICING:** **Program includes: RTMC transportation, 2 nights lodging, 2 day lift ticket, breakfast daily, all taxes and services of Banchi Outdoor staff**  
**All rates are per person:**  
Quad: \$309 per person  
Triple: \$329 per person  
Double: \$369 per person  
Single: \$489 per person  
**Children ages 6-12 deduct \$20, & 13-17 deduct \$10 from the above packages.**  
All prices are per person, based upon availability at the time of deposit, space is limited.

**DETAILS: The Sugarbush Inn** has the charm & comfort you expect from a true Vermont country inn. Each of the forty-six guestrooms has a private bath, color TV with cable, and telephone. The Terrace offers hearty breakfasts & dinners and service is available in the Grill & Pub. Evening relax in the library, or enjoy a lively chat by the sitting room fire.

**Sugarbush** is a classic Vermont ski resort. Located by quaint towns, Sugarbush excels in great snow and varying terrain. In addition to the natural snow that Sugarbush gets, the snowmaking system is continually being improved. One of the biggest improvements is the addition of a lift connecting Sugarbush's two

mountains. Because of the improved lifts the capacity for moving people has dramatically increased which takes out lift line and gives skiers and riders much more vertical on Sugarbush's 115 trails and glades. Skiers and riders have long been in love with Mt. Ellen's lofty 4135' summit and its 2650' vertical drop. Now, thanks to the addition of the resort's new Green Mountain Express, a Poma high-speed detachable quad, when this season begins you'll have the fastest access in Sugarbush history to those great heights and superb terrain.

**PAYMENT/CANCELLATION POLICIES:** An initial deposit of \$100 per person is required between now and December 19, 2014. Final payment is due January 16, 2015. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

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Please feel free to call with any questions.

Sincerely yours,

Joe Ferrara  
President

\_\_\_\_\_  
Authorized signature for group  
Please sign and return with your group deposit

\_\_\_\_\_  
Date

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May 28, 2014

**MT. SNOW, VT - SNOW LAKE LODGE PROPOSAL**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** Mt. Snow, Vermont

**TRIP DATES:** February 27 – March 1, 2015

**NUMBER IN-GROUP:** Based on 2+ ppl

**TRANSPORTATION:** Roundtrip Motor coach Transportation (VCR & Lavatory Equipped)  
Based on 40 paying people

**LODGING** 2 Nights hotel lodging The Snow Lake Lodge at Mt. Snow, Vermont  
February 27, 28, 2015

**MEALS** Breakfast Daily, Dinner Saturday night

**TICKETS:** 2 day all area lift for Mt. Snow Resort, Saturday & Sunday  
February 28, March 1, 2015

**RENTALS:** (Optional) 2 day Ski or Snowboard: \$tba

**LESSONS:** (Optional) 1 day: \$tba

**TRANSFERS:** Free shuttle to lifts

**PRICING:** **Program includes RT Transportation, 2 night lodging at the Snow Lake Lodge, full breakfast daily, dinner Saturday night, 2 day all area lift pass for Mt. Snow, services of on sight staff and taxes.**  
Single: \$559 per person  
Double: \$399 per person  
Triple: \$349 per person  
Quad: \$329 per person  
**Parents would pay the single or double occupancy rate for the package, Children ages 6-17 staying with parents will receive round trip motor coach transportation, breakfast daily, dinner Saturday, 2 day all area Mt Snow lift passes, price per persons: \$229**  
All prices are per person, based upon availability at the time of deposit, space is limited.

**DETAILS: Snow Lake Lodge**

Located lakeside with spectacular views of the mountain, Snow Lake Lodge is a real value. A free shuttle will take you to and from the slopes and you are walking distance from a great evening of entertainment at the Snowbarn. After a full day of play, take a soothing sauna or hop into a hot tub. Enjoy a continental breakfast served daily 7 am to 10 am.

**Features:** 92 rooms and suites. Indoor and outdoor hot tubs.

The Lodge is on the Moover Shuttle route for easy access to the lifts and up and down Rt 100.

**Mt. Snow** offers 102 trails on five separate mountain faces, each with its own personality. Terrain breakdown: 14% beginner, 73% intermediate & 13% advanced, all served by 26 lifts including 3 high speed quads, new Bluebird Express six pack, taking you to 1700 vertical feet of skiing or riding.

**Mountain Areas:** Main Mountain, North Face, Carinthia and Sunbrook

**The Superpipe:** a 460-foot-long, 18-foot-high competition superpipe.

**The Mini Pipe:** A 300-foot-long halfpipe with 8-foot walls, built with the progressive shredder in mind.

**Snowmaking:** 80%

**PAYMENT/CANCELLATION POLICIES:** An initial deposit of \$100 per person is required between now and December 21, 2014. Final payment is due January 26, 2015. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

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Joe Ferrara  
President

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Authorized signature for group  
Please sign and return with your group deposit

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Date

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Prior to using any lift, you must have knowledge and the ability to load, ride and unload safely. Stay within your ability and board lifts carefully and safely. Ask lift operators for help if unsure about loading and unloading procedures.





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May 28, 2014

**STOWE MOUNTAIN & THE COMMODORES INN PROPOSAL**

**NAME:** Ski & Snowboard Special Bus Program

**DESTINATION:** Stowe, VT

**TRIP DATES:** March 6-8, 2015

**NUMBER IN GROUP:** Based on 2+ ppl

**TRANSPORTATION:** Round-trip Motor coach Transportation (VCR & Lavatory Equipped)  
Based on 40 ppl. Group will use their coach for transportation to shuttle to Stowe or free town shuttle.

**LODGING** 2 Nights lodging at the Commodores Inn Stowe, March 6, 7, 2015

**MEALS:** Full Vermont Style Breakfast Buffet Daily, Buffet Dinner Saturday night

**TICKETS:** 2 day all area lift for Stowe Mountain Resort, Saturday & Sunday, March 7, 8, 2015

**RENTALS:** 2 day Ski or snowboard: \$tba, 2 day helmet rental \$tba

**LESSONS:** 90 minutes \$45/day

**TRANSFERS:** Group bus or town shuttle to the mountain

**PRICING:** **Program includes RT Transportation, 2 night lodging at the Commodores Inn Hotel, breakfast daily, dinner Saturday night, 2 day all area lift pass for Stowe, services of on sight staff and taxes.**  
Single: \$449 per person  
Double: \$379 per person  
Triple: \$339 per person  
Quad: \$319 per person  
**Families & Parents would pay the single or double rate & children ages 6-12 staying with parents will receive round trip motor coach transportation, breakfast daily, dinner Saturday night & 2 day all area Stowe lift passes, price per persons: Ages 6-12 \$209. Ages 13-17 deduct \$10 from above adult rate.**  
All prices are per person, based upon availability at the time of deposit, space is limited.

**DETAILS:** *The Commodores Inn* invites you to enjoy the comfortable lodging and fine food and drink on their tranquil 30-acre setting. Just down the road, the village of Stowe offers a variety of activities for all, including hiking, biking, skiing and snowboarding. On their 3-acre pond, ice-skating is available day and night. Some rooms are equipped with refrigerators. Coffee service is available in the lobby 24 hours a day. One King or two Queen beds adjoining available color cable TV Telephones. Bask in the tropical warmth of their new indoor heated pool. Fireside living room with wide screen TV & VCR. Fitness Room with 2 large Jacuzzis, 2 saunas and exercise equipment and quiet reading and games room. When the sun is over the yardarm and sports lounge. Stowe, VT is the Eastern hub of winter sports. Whether you prefer to alpine ski, snowboard, or cross-country ski, Stowe has all there is to offer for your mountain oriented activities. For those who do not wish to hurl themselves off of a mountain at high speeds, the village offers a variety of shopping, sleigh rides, snowshoeing, ice skating, sledding, snowmobile and more! *Stowe* is a Northern pleasure built for skiing, snowboarding and cross-country skiing. Mount Mansfield & Spruce Peak, *Stowe's* two magnificent areas, form a grand panorama, offering an arena of beauty and fun. *Stowe's* bounty of natural snow (average of 21 feet over the past 40 years), open glades, never ending fall line and spectacular twin summits offer Vermont's highest peak at 4,395'. *Stowe* offers 48 of the longest trails in New England, 73% of the terrain is covered with snowmaking, 2,360' of vertical, the legendary "Front Four", 11 lifts, including a high speed eight passenger gondola.

**PAYMENT/CANCELLATION/POLICIES:** An initial deposit of \$100 per person is required NOW thru January 6, 2015. Final payment is due February 6, 2015. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

**Bus groups:** *Banchi Outdoor Adventures* reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. *Banchi Outdoor Adventures, Inc.* or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. *Banchi Outdoor* is not responsible for lost or stolen property or items left on the coach. Above rate is based upon present market conditions, and are subject to fuel surcharge.

**Checks should be made payable and to sent *Banchi Outdoor Adventures, PO Box 9237, Trenton, NJ 08650.***

### **SECURITY DEPOSITS**

Each room will need to put a credit card down upon check in. The lodging company has total discretion in charging for damage. *Banchi Outdoor Adventures* has no ability to reverse a charge levied by the lodging company. *Banchi Outdoor Adventures* will act on the group's behalf to minimize any damage bills and to monitor damage charged versus damage reported at check in. Be aware, some damages are not apparent until the cleaning people have gone through the unit to clean, make beds, change linen, etc. Upon arrival, a damage report form must be filled out for each unit. Upon departure, it is the group leader's responsibility to do a "walk-through" with an employee of *Banchi Outdoor Adventures*, or the property Management Company.

### **CREDIT CARD PAYMENTS**

Visa, MasterCard, American Express and Discover are accepted. If a participant chooses to pay their initial deposit by credit card, the cash price will apply. If a participant chooses to pay their final trip balance, or entire trip amount on credit card, the price will be 3% higher than the cash price. The cash price can be paid by check, personal money order or certified checks.

Sincerely yours,

Joe Ferrara  
President

***We highly recommend travel insurance to help protect you from unforeseen circumstances.***

**NOTE: All prices are based on availability at the time of deposit.**

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May 28, 2014

**JAY PEAK RESORT PROPOSAL**  
Ski & Snowboard Special Bus Program

**NAME:**

**DESTINATION:** Jay Peak, VT

**TRIP DATES:** March 13-16, 2015

**NUMBER IN GROUP:** Based on 42+ ppl

**TRANSPORTATION:** 55 Passenger Round-trip Motor coach Transportation (VCR/DVD & Lavatory Equipped), includes driver lodging, does not include gratuity.

**LODGING:** 2 Bedroom 1 bathroom Slopeside condominium or Studio hotel room in the new Stateside Hotel for 3 Nights lodging in Jay Peak Village, March 13, 14, 15, 2015.

**TICKETS:** 3 day all area lift for Jay Peak Resort, March 14, 15, 16, 2015  
**Pump House Water Park pass \$60/person for three days, must be pre-ordered to receive this discount and all persons staying in the unit must purchase.**

**RENTALS:** Optional: 3 day Ski or snowboard: \$tba must be pre-ordered

**LESSON:** Optional: 2 hour group \$tba

**PRICING:** **Program includes: RTMC Transportation, 3 nights condo lodging, 3-day lift ticket, all taxes and services of staff**  
**All rates are per person:**  
**Slopeside Condo Ski in - out**  
2/2bdrm condo: \$739.00  
3/2bdrm condo: \$589.00  
4/2bdrm condo: \$519.00  
5/2bdrm condo: \$459.00  
6/2bdrm condo: \$429.00

**Program includes: RTMC Transportation, 3 nights hotel lodging Jay Peak Village, 3 day lift ticket, breakfast daily, all taxes and services of staff**  
**All rates are per person:**  
**Stateside Hotel - Studio**  
Single \$899, Double \$609, Triple \$509, Quad \$459  
All prices are per person, based upon availability at the time of deposit, space is limited. **Children ages 6-18 deduct \$10/day for lift ticket from the above package rates.**

**DETAILS: Slopeside Condominiums:**

Located mostly on the Queen's Highway trail, our deluxe Slopeside condominiums have 2-bedrooms and one full bathroom plus a full kitchen, living and dining areas, fireplace and small balcony. These are truly position A, right in the center of it all. Walk to the Tram, Pump House Indoor Waterpark, Ice Haus Indoor Skating Arena, restaurants, bars and retail shops and ski right back to your door when you're finished with it all. Most units are 2-bedroom and 1-bath (although some do offer 2 bathrooms) and are some of our most requested properties here at Jay Peak. The units also include washer/dryer.

**DETAILS: Stateside Hotel:** Jay Peak's new Stateside Hotel will include 85 rooms, a new day lodge, restaurant & bar and a state-of-the-art rental center. An outdoor hot tub will offer guests apres relaxation as well as views of the Stateside trails. Bedding in each room will range from 2 queens to a king with a sleeper sofa. Each room will include a mini-fridge, coffee machine and a microwave.

**Pump House Water Park pass \$40/person for two days, \$60/person for three days, must be pre-ordered to receive this discount and all persons staying in the unit must purchase.**

Jay Peak has some pretty impressive stats that together add up to great skiing and riding!

The Mountain Peaks: 2

Miles of skiable terrain: 50+, Skiable Acreage: 385+, Acres for off-piste skiing: 100+

Base Elevation: 1,815 feet, Vertical: 2,153 feet

The Trails-Total number of trails: 76 trails, glades and chutes

Difficulty of trails: 20% novice, 40% intermediate, 40% advanced

Longest trail: Ullr's Dream—3 miles, Most scenic trail: Vermonter, Hairiest trails: River Quai and Green Beret

Easiest Learning glade: Moonwalk Woods, Best open slope: Can-Am Super Trail, 150 feet wide, 4,000 feet long, 1,800 foot vertical

The 8 Lifts

Serving Stateside

One of two entry points into the interconnected trail system:

The Queen's T-Bar: Capacity 800 skiers per hour

The Bonaventure Quad: Capacity 2,000 skiers per hour

The Jet Triple Chair: Capacity 1,800 skiers per hour

The Village Chair: Serving beginner skiers and ski-on ski-off from Jay Peak Village. Capacity 1,200 skiers per hour

Serving Tramside

The Flyer: A detachable quad, capacity 2,400 skiers per hour

The Aerial Tramway: Vermont's only! Capacity 60 passengers per trip, 360 skiers per hour

The Moving Carpet in Beginner Zone: Capacity 1,500 skiers per hour

The Metro Quad in Beginner Zone: Capacity 2,115 skiers per hour

Total uphill capacity: Approximately 12,175 skiers per hour

The Glades-Jay's Woods Policy

Explore all of the glades within the Jay Peak boundary but make sure you have:

The advanced skills required to do so, at least a couple of partners, a healthy dose of common sense

Truth be told, our backcountry terrain is, in a word, breathtaking. Just be careful; it'll take more than your breath away if you're reckless or senseless in your approach.

**PAYMENT/CANCELLATION/POLICIES:** An initial deposit of \$100 per person is required on or about January 16, 2015. Final payment & room list are due February 16, 2015. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

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Joe Ferrara  
President

---

Authorized signature for group  
Please sign and return with your group deposit

---

Date

*We highly recommend travel insurance to help protect you from unforeseen circumstances.*

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