



Banchi Outdoor Adventures
P.O. Box 9237
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July 10, 2013

WHITEFACE - LAKE PLACID & THE NORTHWOODS INN PROPOSAL

NAME: Ski & Snowboard Special Bus Program

DESTINATION: Northwood's Inn Lake Placid, New York

TRIP DATES: January 24-26, 2014

NUMBER IN GROUP: Based on 2+ ppl

TRANSPORTATION: Round-trip Motor coach Transportation (VCR & Lavatory Equipped)
Based on 40 ppl. Group will use their coach for transportation to shuttle to Whiteface or free town shuttle.

LODGING: 2 Nights hotel lodging Northwood's Inn Lake Placid, NY, January 24, 25, 2014

MEALS: Hot breakfast buffet daily

TICKETS: 2 day all area lift Whiteface & Gore Mountains Saturday – Sunday, January 25, 26, 2014. No lift deduct \$70.

RENTALS: (Optional) 2 day Ski or Snowboard: \$66, includes helmet rental

LESSONS: (Optional) 1 day: \$33

TRANSFERS: Shuttle with GROUP bus to mountain or Free Lake Placid Village Shuttle

PRICING: **Program includes: RTMC transportation, 2 nights lodging, 2 day lift ticket, breakfast daily, all taxes and services of Banchi Outdoor staff**
All rates are per person:
Quad: \$279 per person
Triple: \$299 per person
Double: \$349 per person
Single: \$499 per person
Parents would pay the single or double occupancy rate for the package, Children ages 7-12 & 13-17 staying with parents will receive round trip motor coach transportation, breakfast daily, & 2 day all area Whiteface lift passes, price per persons: Ages 7-12 \$179, ages 13-17 \$189
All prices are per person, based upon availability at the time of deposit, space is limited.

DETAILS: The Northwood's Inn Hotel in Lake Placid has all the charm of an Adirondack Great Camp with the convenience of a Main Street location. Walk to everything - including the Olympic Arena and quaint Main Street shops. The Northwood's Inn is conveniently located in the center of downtown Lake Placid. Enjoy the quaint Main Street shopping or visit the Olympic Arena.

After a day of exploring Lake Placid relax in an authentic Adirondack log Cabin Lounge. The Cabin offers a full bar, wood burning fireplace, overstuffed couches, pool, darts and our signature smoke-snorting elk.

Northern Lights Pavilion, Lake Placid most unique eatery with an Authentic Adirondack Woodland Setting with Waterfall and fireplace surrounded by Animals in a Mural by internationally known artist, Lynn Zuliani.

Whiteface Mountain: host of the 1932 & 1980 Winter Olympic offers the greatest vertical drop in the East, 3,430 feet. Whiteface features 85 trails, accessed by 11 lifts including 1 gondola. 44% expert, 36% intermediate and 20% beginner, 98% of the area is covered with snowmaking. Ride the Cloud-splitter Gondola, New High Speed Quad, and Gladdened Areas & Terrain Park!

Lookout Mountain opened in 2009, with a new triple chair accessed from the Easy Street trail, 2 new trails (intermediate trail meandering toward Kids Kampus and expert trail running parallel to the lift) 2,200 vertical feet, more Glades will open for the season.

PAYMENT/CANCELLATION POLICIES: An initial deposit of \$100 per person is required between now and December 6, 2013. Final payment is due December 27, 2013. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund. Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for lost or stolen property or items left on the coach. Above rate is based upon present market conditions, and are subject to fuel surcharge.

Checks should be made payable and to sent Banchi Outdoor Adventures, PO Box 9237, Trenton, NJ 08650.

SECURITY DEPOSITS

Each room will need to put a credit card down upon check in. The lodging company has total discretion in charging for damage. Banchi Outdoor Adventures has no ability to reverse a charge levied by the lodging company. Banchi Outdoor Adventures will act on the group's behalf to minimize any damage bills and to monitor damage charged versus damage reported at check in. Be aware, some damages are not apparent until the cleaning people have gone through the unit to clean, make beds, change linen, etc. Upon arrival, a damage report form must be filled out for each unit. Upon departure, it is the group leader's responsibility to do a "walk-through" with an employee of Banchi Outdoor Adventures, or the property Management Company.

CREDIT CARD PAYMENTS

Visa, MasterCard, American Express and Discover are accepted. If a participant chooses to pay their initial deposit by credit card, the cash price will apply. If a participant chooses to pay their final trip balance, or entire trip amount on credit card, the price will be 3% higher than the cash price. The cash price can be paid by check, personal money order or certified checks.

Sincerely yours,

Joe Ferrara
President

We highly recommend travel insurance to help protect you from unforeseen circumstances.

NOTE: All prices are based on availability at the time of deposit.

VISIT US ON LINE @ WWW.BANCHI.COM

KNOW THE CODE – Skier/Snowboarder Safety:

“Your Responsibility Code” was established in 1966 by the National Ski Areas Association as a code of ethics for all skiers & riders on the mountain. Ultimately safe skiing and snowboarding on the mountain is each person’s responsibility. Following “Your Responsibility Code” will help all skiers and snowboarders have a safer mountain experience.

Your Responsibility Code

Always stay in control, and be able to stop or avoid other people or objects. Part of your responsibility, as a skier/snowboarder is to be in control at all times on the slopes. Be aware of your speed and the speed of those around you to maintain safe skiing on the slopes.

People ahead you have the right of way. It is your responsibility to avoid them. When approaching other skiers and snowboarders on the slopes, remain a clear distance from them when passing. Watch for skiers making quick turns to the right and left in front of you. Keep distance from the skier or snowboarder in front of you to allow for enough room to stop or swerve if they make a sudden turn or stop.

You must not stop where you obstruct a trail, or are not visible from above. If you need to take a rest or wait for friends on the slopes, select a spot on the trail where you can be clearly seen by someone approaching from above. Do not stop in the middle of a trail—move to the side.

Whenever starting downhill or merging into a trail look uphill and yield to others. Keep an eye out for skiers up the hill as you enter a trail. It is your responsibility to make sure the trail is clear before entering or beginning again.

Always use devices to help prevent runaway equipment. Safety straps and ski stops are required to make sure a lost ski or snowboard does not injure another skier.

Observe all posted signs and warnings. Keep off closed trails and out of all closed areas. Obey the closed trail signs. Trails are closed due to avalanche danger, unstable conditions or exposed rocks and terrain.

Prior to using any lift, you must have knowledge and the ability to load, ride and unload safely. Stay within your ability and board lifts carefully and safely. Ask lift operators for help if unsure about loading and unloading procedures.